

## Message Text

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ACTION EB-08

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00  
DOTE-00 INR-07 NSAE-00 CIEP-01 FAA-00 L-03 NSC-05  
SS-15 PA-01 USIA-06 PRS-01 SP-02 /064 W  
-----190436 098105 /20

R 181730Z FEB 77  
FM AMEMBASSY LONDON  
TO SECSTATE WASHDC 806  
INFO: RUFNPS/AMEMBASSY PARIS 8910  
FAA BRUSSELS

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E.O. 11652: NA  
TAGS: EAIR, UK, FR  
SUBJ: CIVAIR - CONCORDE

REF (A) LONDON 2420

### 1. UNION SPOKESMEN FROM BRITISH AIRCRAFT CORPORATION

(BAC) AND AEROSPATIALE VISITED EMBASSY FEB 17 TO DISCUSS  
WITH CIVIL AIR ATTACHE AND FAA REPRESENTATIVE STATUS OF  
CONCORDE'S AUTHORITY TO OPERATE TO U.S. GROUP WAS LED BY  
DICK COSENS, CHAIRMAN ACTION COMMITTEE FOR EUROPEAN AERO-  
SPACE AND INCLUDED G. ELLIOTT, VICE CHAIRMAN JOINT SHOP  
STEWARD'S COMMITTEE BAC, G. MALCOLM, SENIOR STEWARD BAC;  
FROM AEROSPATIALE THERE WERE M. R GE, REPRESENTANT DE  
COMITE D' ENTREPRISE (CFTC), M. CANGRADE, REPRESENTATIVE  
OF ENGINEERS AND SENIOR STAFF (CGC) AND LUCIEN BRUN,  
ENGINEERS AND SENIOR STAFF F.O. UNION.

2. THE GROUP STRESSED THEIR VIEW THAT URGENT DECISION  
NEEDED ON CONCORDE RIGHTS AT NEW YORK WHICH THEY HOPE WILL  
PROMOTE FURTHER SALES OF CONCORDE AND PROTECTS JOBS IN BAC  
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AND AEROSPATIALE. FURTHER DELAY WOULD LEAD TO THE DIS-  
BANDING OF CONCORDE PRODUCTION TEAMS AND PERHAPS PERMANENT  
SHUT-DOWN OF PRODUCTION LINES.

3. AEROSPATIALE REPS SAID THEY REPRESENT NON-MARXIST  
UNIONS AT AEROSPATIALE WHICH ARE IN MAJORITY. THEY MADE  
POINT THAT THEY ARE TRYING TO BE HELPFUL IN MAINTAINING

REASONABLE ATTITUDE ON PART OF AEROSPATIALE WORK FORCE TOO  
ALLOW FRENCH AND US AUTHORITIES TO REACH SATISFACTORY CON-  
CLUSION ON CONCORDE LANDING RIGHTS ISSUE. CONTINUING  
DELAY OF DECISION ON CONCORDE'S NEW YORK LANDINGS MAKES  
THEIR JOB MUCH MORE DIFFICULT.

4. WE PROVIDED COPIES OF REPORT OF WHITE HOUSE PRESS  
BRIEFING FEB 16 ON CONCORDE AND STRESSED THAT PRESIDENT  
CARTER HAS REAFFIRMED EX TRANSPORTATION SECRETARY COLE-  
MAN'S DECISION THAT CONCORDE SHOULD BE ALLOWED TO COM-  
plete 16 MONTHS TRIAL PERIOD AT WASHINGTON AND NEW YORK.

5. COMMENT: THE DISCUSSIONS WERE LOW KEY AND FRIENDLY.  
THE BAC AND AEROSPATIAL WORKER REPRESENTATIVES SIMPLY  
STATED TO STRESS THE NEED FOR AN EARLY POSITIVE DECISION  
ON CONCORDE'S AUTHORITY TO OPERATE TO NEW YORK TO HELP  
TO PRESERVE THE JOBS OF THEIR COLLEAGUES ENGAGED IN  
MANUFACTURING THE AIRCRAFT AND TO PRESERVE WHAT THEY  
CHARACTERIZED AS THE OVERALL GOOD RELATIONS BETWEEN THE  
US, FRANCE AND THE UK.

ARMSTRONG

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** CIVIL AVIATION, TRADE PROMOTION, CONCORDE  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Reference:** 77 LONDON 2420  
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**TAGS:** EAIR, UK, FR, BAC  
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**Review Markings:**  
Margaret P. Grafeld  
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